Training Tuesday
—Navigating VectorVest 7

Time Stamps

provided by your host
Glenn Thompkins
Session 1—The Homepage

- What is the Homepage 11:39
- What is the Dashboard 52:10
- What is the Color Guard 14:07
- How can I effectively use the Homepage? 37:00
- How can I change/modify the Homepage? 41:25
- How do I change the background from black to white? 59:30
Session 2—The Timing Tab

- The Timing Tab Overview 6:05
  What information is here? 6:05
- When is the market rising or falling? 7:10
  What is the Color Guard?
  How do I use it? 7:32
- What is the VectorVest Composite? 12:09
  How is it calculated? 12:09
  Do stocks like Berkshire affect it? 12:15
  Do penny stocks affect it? 12:15
- What is the VectorVest RT? 12:45
  How does this help me? 13:10
  Does it track volatility? 13:35
- What is the VectorVest BSR? 14:00
  What is the Canary in the Mine? 15:30
- What is the VectorVest MTI? 19:05
  How is it calculated? 18:56
  What is the Underlying Trend? 19:23
- What is Trend looking for? 25:10
  What is the Primary Wave? 25:15
  How fast is this signal? 25:48
  How can I use this signal? 28:33
  What is the Call Column? 29:25
- How can I use Market Timing? 29:38
  Can I really Time the Market? 30:09
  What are Market Cycles? 31:16
- What different types of Market Timing are available? 33:05
  How can the Primary Wave help me? 33:40
  What is the Confirmed Call? 39:27
  What is the DEW? 41:37
  What is the GLB, RT Kicker, and Kicker Combo? 50:01, 52:30
  What are the VectorVest Views? 58:33
  What is Sure Fire Success? 56:30
Session 3—Viewers Part 1, The Stock Viewer

- What is the Stock Viewer? **12:12**
  1. Is it always the right time to buy a B rated stock? **17:57**

- How to analyze any stock in 30 seconds! **19:23**
  1. What is Value? **21:55**
  2. How important is it to buy an undervalued stock? **22:24**
  3. Should I buy an overvalued stock? **23:03**
  4. What is RV? **25:36**
  5. What is RS? **27:00**
  6. What is RT? **27:58**
  7. What is VST? **29:16**
  8. How does a stock get a B, H, or S? **33:25**
  9. How can an overvalued stock be a buy?
  10. What is the Stock Analysis Report? **38:56**

- How do you analyze your own stock? **40:38**
  1. How do I find my own stocks? **40:58**
  2. Can I make a list of them?
  3. How can I find what is hurting my portfolio?

- Stock Viewer Contents
  1. What is EPS? **41:53**
  2. How is it calculated? **42:00**
  3. How does it change daily? **44:58**
  4. What is DS? **45:35**
  5. What is YSG? **46:30**

- How Dr. DiLiddo uses the Stock Viewer! **57:00**
  1. How do I change the sorts? **57:05**
  2. How important are the sorts?
  3. How can I change my layout? **1:00:00**

**Tips:** Use the Stock Viewer to find stocks you may not know about.

Our powerful indicators can make the difference in finding a great stock or not.

Analyze any stock you hear about, right here!
Session 4:
Viewers Part 2—
Industry, Sector, ETF, and Dividend Viewers

- How is the market segmented? **5:50**
  2. What is Birds of a Feather flock together? **4:45**
  3. What does VectorVest advocate? **14:00**

- How we analyze Industry and Sectors. **8:50**
  1. Why use RT? **14:30**
  2. What is RT Ranking? **14:30**
  3. Using %PRC **18:00**
  4. What are Movers and Shakers? **15:00**
  5. What are High Flyers? **14:40**

- Drilling down to find the best stocks. **10:35**
  1. How do I use the double click function? **9:50**

- How to use the ETF Viewer **29:40**
  1. How many ETF’s are tracked? **36:20**
  2. What is an ETF? **30:30**
  3. What is a Contra ETF? **33:30**
  4. Can I use ETF’s in my IRA? **45:40**
  5. Can I locate leveraged and non-leveraged ETF’s? **41:50**
  6. What are Contra Contra? **46:00**

- How to use the Dividend Viewer.
  1. What is the Ex-Dividend date? **49:20**
  2. What is the Payout date? **50:00**
Session 5: Viewers Part 3, WatchList Viewers

1. What is a WatchList 11:11
   • How are the Stocks Sorted? 17:53
   • How does this help me? 18:30

2. Creating a WatchList

3. The power of a WatchList 19:00
   • What is the WatchList Average? 27:45
   • How is that useful to me? 27:55
   • What is Rank Analysis? 29:20

4. Popular WatchLists
   • What stocks are in the Dow, S&P, Nasdaq? 53:00
   • What is the WOW watchlist? 57:18
Session 6: Graphs Part 1
Stock, Industry, and Sector Graphs

- What are the types of graphs? 8:20
  1. What are the differences in the graphs/what do they show? 8:20

- How important is a graph? 9:32
  1. Can a graph really make me money? 11:20
  2. Can a graph really save me money? 11:20

- What do we advocate when looking at a graph? 17:15
  1. Why is a smooth graph important? 17:30
  2. Why is a graph the DNA of a stock? 25:15

- What is a standard Graph?
  1. Why is price performance important? 20:18
  2. Why is RT Important? 45:36
  3. How does a MA help me? 46:20
  4. What layouts are available? 49:30
  5. What is a VectorVest Simple? 1:02:45
  6. How can earnings on a graph help me? 1:03:14
  7. How does the stop price help on a graph? 1:04:17

- What graph features are available?
  1. How do I customize the period on my graph? 54:20
  2. What drawing features are available?—Trend Lines 45:27

- What indicators can you graph??
  1. How do I add my own MA to a graph? 36:00
  2. Can I have more than 1 MA? 40:00
  3. Can I add a MA on any indicator? 47:55
  5. What technical analysis parameters are available? 1:14:40
  6. How important is support/resistance? 1:16:44

- Why is looking at Industry and Sector Graphs important?
  2. Can I look at multiple graphs? 1:09:54
Session 7: Graphs Part 2
Performance & Climate Graph (Sub Bullets)

- What is the Performance Graph? 6:28
  1. Is it tracking the price? 8:40
  2. What is really being compared? 9:07
- How can I use it? 10:27, 15:41, 16:03
- What can I compare? 23:07, 29:36, 35:35
- What is the Market Climate Graph? 43:24
  1. What are the 3 movers of the stock market? 45:05
  2. Why is Earnings important? 46:42
     - What indicator do we use? 46:00
  3. Why is Inflation important? 50:24
  4. Why are Interest Rates important?
  5. What is the Truth Chart? 53:00
  6. Where can I find SOTW's about the Case Scenarios' about the Market? 53:00
Session 8 Unisearch Part 1: Conservative & Prudent Searches (sub bullets)

- What is Unisearch? 7:45
  1. Is it really that powerful? 8:42

- What can it do for me?
  2. Can it help me trade options? 3:45
  3. Can it help me with retirement? 36:30
  4. Can I use it to swing trade? 1:04:06
  5. Anatomy of a search. 16:35

- What types of Investors are there? 38:58
  1. What is a Conservative Investor? 39:04
  2. What is a Prudent Investor? 39:10
  3. What is an Aggressive Investor? 39:24
  4. What is a Speculative Investor? 39:38

- What is the Investment Matrix? 1:08:44
  1. How do I use it? 1:08:46

- How do I determine what type of Investor I am? 1:11:51
  2. Why do I want to use a watchlist for this? 1:12:15

Investment Styles & Strategies

Conservative Investor: RV<1, RS>1
Aggressive Investor: RV>1, RS<1
Prudent Investor: RV>1, RS>1
Speculative Investor: RV<1, RS<1
Session 9 Unisearch Part 2: Aggressive & Speculative Searches (sub Bullets)

- What is Unisearch? 8:02
- What is the Investment Matrix? 12:30
- How do I know if I am Aggressive or Speculative
  1. Can I really be Aggressive or Speculative? 13:00, 13:10
  2. What are the ramifications? 17:33
  3. Does this really fit me? 18:17
- Where can I find these searches? 16:00
- What kind of sorts can I use to enhance my trading? 23:34, 26:03
  1. How can RT help me? 26:10
  2. How can CI help me? 27:30
  3. What is RT*CI? 27:40
  4. Can this really help me? 29:00
- What Market Timing Signals should I use? 18:49
  1. What is Primary Wave? 19:12
  2. What is Green Light Buyer? 19:50
  3. What is the DEW Timing Signal? 19:20

Investment Styles & Strategies

Conservative Investor: RV<1, RS>1  
Aggressive Investor: RV>1, RS<1

Prudent Investor: RV>1, RS>1  
Speculative Investor: RV<1, RS<1
Session 10 Unisearch Part 3: Protrader Searches

- What is Technical Analysis? 5:28
  1. What is Technical Analysis based off of? 4:08
  2. What kind of investor using Technical Analysis?
- What is Protrader? 17:38
  1. Do I need to have Protrader to be successful with VectorVest? 18:30
  2. How much is Protrader? 19:08
- What Indicators should I use? 20:27
  1. How many indicators should I use? 23:10
  2. How do I choose my indicators? 32:15
- How can they help me make money? 32:35
- What timing signals should I use? 33:45
Session 11—Backtester & Auto Timer
(sub bullets)

• What ways can we test trading ideas? 7:00
  1. What is Quicktest? 7:07
  2. What is Quickfolio? 7:24
• What is the Backtester? 9:12
• How do you create a Backtest? 11:02
  1. What is the purpose of the wizard? 11:25
• How can I make my test better? 11:36
  2. How important are stops? 31:40, 34:21, 35:55
  3. How important is the number of stocks used?
  4. What is stepping in?
  5. How does not replacing stocks help me? 29:00
• What is Auto Timer?
  1. How does it make life easier for me? 46:00
  2. Can I backtest without Autotimer? 14:00
  3. Does it really remove emotions from trading? 52:15
Session 12—Portfolios (sub bullets)

- What is the Portfolio Genius? 49:00
- How can I track my real portfolio? 40:02
  1. How is this different from my brokerage account? 46:58
  2. Can I get Alerts when stops hit? 47:05
- What is a Quickfolio? 50:00
- What does it track?
  1. How is it different from Quick Test? 50:25
- How can I Paper Trade? (Automation) 31:50
  2. What is AutoTimer?
- What is Sure-Fire Success™? 55:16
Session 13—The Views Tab

- What are the Views? 9:10
  1. How often are they shown? 9:19
- How can they help me? 31:07
  2. Can I really know when to buy, what to buy and when to sell? 30:41
- What is the Daily Color Guard Report—DCGR? 44:47
  3. How often is it shown?
- How can I search for specific SOTW’s? 45:27
- How can I find Special Reports? 50:47
- How can I find a list of all the Market Timing Calls? 50:10

***Bonus*** The power of using the program is knowing WHEN to buy, WHAT to buy, and WHEN to sell.

When to buy:

Start with the Views/Daily Color Guard.
Check the Home page. Tip: never bypass this info.
Check the Timing Page to know what is going on in the market. Tip: Use the Market Timing that fits your investment style.

What to buy:

Start with the Viewers Tab and look at the top VST stocks. Tip: Change the sort to find great stocks
Check the Unisearch Tool (the most powerful search engine ever created by man)
Check the graphs of the stocks you want to buy/sell. Make sure price action is moving in your direction.
Take a look at the Views and look for the Derby Winners.

When to sell:

Use Graphs to help you use price action to show you when to sell.
Use the Views to know what is going on in the market.

Setting up a trading system: Use the Backtester to test an idea and use Portfolios to paper trade going forward. You can always use the testing we have already done for you and use Sure-Fire-Success™ portfolios already in play!
Session 14—Watchdog (sub Bullets)

- What is Watchdog?  **11:07**
- What is the Watchdog Wizard?  **13:20**
- How can I use the 2 types of Watchdogs available?  **13:40, 45:50**
- How flexible is Watchdog?  **50:58**
Session 15—RealTime Derby (Sub Bullets)

- What is the Derby? **7:45**
  1. What prerequisites are needed? **9:01**
  2. How much is the Derby? **9:11**
- Is the Derby for me?
  1. What if I am not an active trader? **29:25**
- What kind of investor uses the Derby? **29:35**
- How much flexibility does the tool have? **39:03**
  2. What are Pie Charts/How are they used? **39:16**
  3. What is the DTI? **30:44**
  4. How can the Delta Tool help me? **35:15**
- How can I swing trade with the Derby? **40:40**
  1. How many swing trade modes are there? **41:15**
  2. What is the purpose of these modes? **41:15**
- Do I have to have the Derby?